

Market Sales Distribution Charts Report

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The Market Sales Distribution Charts report is designed to help customers evaluate multiple questions. The 'Categories' tabs are designed to give you a distribution for each load within the time period you selected -- based on Very Light, Light, Ideal, Heavy or Very Heavy categories.

The weight categories can be unique to each customer based on your Sales Targets. The report uses Microsoft Excel's full filtering and sorting capabilities.

One way to take advantage of this report is to sort largest to smallest by % or # Light. The charts will list loads with the highest quantity of lights listed first. Now you can scroll down to quickly see the loads that fall into this scenario.

The 'Targets' tabs will answer a different set of questions. These tabs are designed to be used for internal comparison or benchmarking. Again, you will have all of Microsoft Excel's filtering and sorting capabilities. Each row represents a load of Market Hogs. If the report is run for all weights you will have 2 charts. One chart will show Live Wgt and other will show Carcass Wgt. You will see 2 bar graphs per chart. The black lined bars represent all results for the report. The bars without black lines represent filtered results. The weight target ranges are based on the Report Selections (see below).

One way to take advantage of these tabs is to filter by 'Supervisor' or 'Marked By'. This is a good way to compare each supervisor against the rest of the company and enable you to find opportunities for individuals that have a larger deviation or variance from the rest of the group.

Report Selections:

Report by: Select from dropdown to help filter report or just select 'Producer'.

Include Weights: Select 'All' to get both Live and Carcass Weight (total of 6 tabs on the report). Select either 'Live' or 'Carcass' weight to narrow report focus.

Report Targets as: Select between 'Percents' or 'Total'. This will control if you see % of head or # of head in the target range detail (targets tabs).

Packer: Select 'All Packers' or a single packer.

Plant: Select 'All Plants' or a single packer.

Start Date: Start with 1 week and add more depending on number of loads based on the requirements you have entered.

End Date: Start with 1 week and add more depending on number of loads based on the requirements you have entered.

Live Wt Target: Select target you want to evaluate loads against, we suggest to match targets to packer.

Carcass Wt Target: Select target you want to evaluate loads against, we suggest to match targets to packer.

Report Tabs:

Combined - Categories: Live and Carcass weights, % and # of head by weight category (Light to Heavy), chart for each load

Live Weight - Categories: Live weights, % and # of head by weight category (Light to Heavy), chart for each load

Carcass Weight - Categories: Carcass weights, % and # of head by weight category (Light to Heavy), chart for each load

Combined - Targets: Live and Carcass weights, % and # of head by weight target (can control % or # of head with Include weight option) ,
Filtered and Total (Black lined) combined chart

Live Weight - Targets: Live weight, % and # of head by weight target (can show just % or # of head with Include weight option) ,
Filtered and Total (Black lined) combined chart

Carcass Weight - Targets: Carcass weights, % and # of head by weight target (can show just % or # of head with Include weight option),
Filtered and Total (Black lined) combined chart